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# **TERMINAL LEARNING OBJECTIVE**

**Conduct a daily  
performance review  
(DPR) with a station  
commander.**

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# DAILY PERFORMANCE REVIEW

- **Battalion Leadership Team  
(BLT)  
and Company Leadership  
Team  
(CLT).**
- **CLT and Recruiting Station  
(RS)**

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**Col.**

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# DEFINITIONS

- **Lead**
  - **Prospect**
  - **Applicant**

**What are the differences?**

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# DAILY PERFORMANCE REVIEW HIGHLIGHTS

- **General**

- **Telephonically.**

- **Face to face.**

- **Proactive area review.**

- **Identify areas of concern.**

- **Procedures**

- **ARISS remote**

- performance review.**

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- performs analysis review.**

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# **DAILY PERFORMANCE REVIEW STEPS**

- **Establish rapport.**
- **Discuss recruiting personnel status.**
- **Review production and/or floor activity.**
- **Analyze DEP and DTP management.**
- **Review leader plan of action.**
- **Review training and counseling.**



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# **RECRUITING STATION (RS) COMMANDER REMOTE DPR**

- **How often?**
- **Minimum items to review?**
- **Reports available at the top of the system (TOS)?**
- **What must SC do with the reports?**
- **What other reports are available?**

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# STATION COMMANDER FACE- TO-FACE DPR

- Check appearance.
- Review planning guide.
- Review remote workstation (RWS) leads/reports.
  - Lead
  - Prospect
  - Applicant
  - Delayed Entry Program/Delayed Training Program
- TOS Reports (13 reports)

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# **COMPLETE THE STATION COMMANDER DPR EVALUATION**

- **Summarize by annotating the inspection log.**
- **Provide suspense's for areas of concern.**
- **Identify training needs and plans.**
- **Identify how you can assist the SC and the recruiters.**

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# **WARNING !!**

- **Do not get captured at headquarters.**
- **Do not allow diversions.**
- **Do not spend time on the telephone.**
- **Inspect, check, and verify information.**
- **Train the SC to your expectations.**
- **Annotate the inspection log.**

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# **DPR TIPS**

- **Enforce standards.**
- **Train your soldiers.**
- **Be firm but fair.**
- **Set the example.**
- **Provide guidance and direction.**
- **Show that you care.**
- **Lead them to success.**

**Your effectiveness in DPR will reflect your mission box accomplishment each month.**

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# SUCCESSFUL DPR



**Attitude  
Determines  
Altitude!**



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